



THE GREATER SEATTLE BUREAU OF FEARLESS IDEAS
POSITION:
DEVELOPMENT DIRECTOR

WHAT WE ARE SEEKING

We are looking for an experienced, goal-oriented Development Director who can spearhead development efforts for the continual growth and sustainability of BFI. This person is inspired by the mission and understands what makes our organization unique.

This person has succeeded at raising money and has the experience and skills to think strategically, build and strengthen donor relations, solve problems, and achieve fundraising goals. Equally important, this person must relish working with and fit into our eclectic team of creative, hardworking, fun-loving world improvers.

ABOUT THE GREATER SEATTLE BUREAU OF FEARLESS IDEAS

The Greater Seattle Bureau of Fearless Ideas (BFI) believes that the power of words, well-written and well-spoken, can open doors to important opportunities. Our tutoring, writing, and publishing programs prepare young people, ages 6 to 18, for a successful future by developing strong writing skills, championing diverse communication styles, and motivating young people to share their stories. All programs are free and open to families from any socio-economic background.

WHO YOU ARE

The Development Director must share our passion for the work we do, our care and concern for children, and our belief that strong writing and communication skills are important to everyone.

At the same time, however, this person should not take him or herself too seriously. Our staff is characterized by an irreverent humor, with errant creative forces appearing when we least expect them. We are looking for someone who is:

- Successful at nonprofit fund development and has at least three to five years of development and fundraising experience.
- Skilled at thinking both strategically and creatively in developing fundraising plans and achieving stated goals.
- Experienced at cultivating potential donors and procuring major gifts of \$10,000-25,000 or more.
- Experienced at overseeing grant applications and managing reporting requirements for grand awards.
- Experienced working with Board of Directors and executive leadership.
- Knowledgeable about budgets and other financial documents.
- Knowledgeable about best practices in philanthropy.
- Able to thrive in a noisy, vibrant environment where multitasking is the norm.
- In possession of strong writing and presentation skills.
- A college graduate (or an equivalent combination of related education and experience).

DAY-TO-DAY RESPONSIBILITIES

Reports to the Executive Director

- Devise a fund development infrastructure that includes internal controls for meeting aggressive annual and long-term fundraising goals.
- Take charge of our new capacity campaign to secure individual and major gifts according to specified timelines.
- Provide support to the Board of Directors through coaching and solicitation resources.
- Work closely with the Executive Director in developing relationships with foundations and other funding sources.
- Manage contracted grant writer to apply for new grants, renew existing grants, complete necessary reporting, and identify untapped opportunities.
- Oversee the development and execution of all fundraising events.
- Manage our donor and grant-tracking databases.
- Develop and manage fundraising communications, including engagement/online/mail appeals, gift processing, and donor acknowledgements.
- Oversee the maintenance of donor-specific content on our website and social media postings.
- Help ensure that all outgoing communication conforms to the BFI style, including our voice and the look and feel of our visual identity.
- Provide Executive Director and board of directors with timely reports and updates, as requested.

LEADERSHIP

- Serve as a member of the BFI leadership team
- Model respectful and positive communication with all staff
- Contribute to board meetings, as needed
- Participate fully in BFI events

COMPENSATION:

Salary will be commensurate with the applicant's experience and competitive with nonprofit development director salaries in the Northwest. The job also includes health and dental insurance, flexible work hours, and a generous vacation policy.

HOW TO APPLY:

Please email your resume, along with a one-page cover letter and three references, to edsearch@fearlessideas.org. Your email's subject line should read "Development Director." We are accepting applications through September 14, 2018. Please no phone calls.

The Greater Seattle Bureau of Fearless Ideas is an equal opportunity employer committed to building a diverse applicant pool for this position that includes persons of color; women; lesbian, gay, bisexual, and transgendered persons; and disabled persons.